

2024-2025 MEMBERSHIP PROSPECTUS

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OUR STORY

The Queensland Major Contractors Association (QMCA) is the construction industry peak body representing Queensland's leading construction companies and their essential partners and suppliers.

We are dedicated to making the infrastructure industry safer, more efficient, more competitive and better able to contribute to the development of Queensland and Australia.

QMCA's current membership includes the top-performing construction companies in Queensland, which together account for approximately 70-80% of the construction and civil engineering work in the State.

Queensland's construction contractors are vital to the community, creating the infrastructure needed to underpin a fast-moving, flexible economy and our contemporary lifestyles. Every household and every business is dependent to some degree on their efforts.

The construction industry is one of the State's largest employers, employing nearly a quarter of a million people and our world-leading contractors export technical excellence around the globe.

The QMCA has a crucial role in representing its members' views on policies, inquiries and other government initiatives that affect the industry, in order to contribute to balanced policy making and better outcomes.

OUR PURPOSE AND VISION

Our purpose is: Shaping the future of the Construction Industry in Queensland Our vision is to create: A safe, attractive and rewarding industry



ABOUT US

About Us

The Queensland Major Contractors Association (QMCA) is the leading peak body for the construction industry, representing Queensland's foremost construction companies, their essential partners, and suppliers. Our mission is to elevate the infrastructure industry, ensuring it is safer, more efficient, and more competitive, thereby enhancing Queensland's and Australia's development.

Why QMCA?

At QMCA, we are committed to driving excellence within the infrastructure sector. Our current membership comprises the top-performing construction companies in Queensland, collectively responsible for 70-80% of the State's construction and civil engineering work. By joining QMCA, you align yourself with the industry's best, positioning your company at the forefront of innovation and progress.

The Impact of Our Members

Queensland's construction contractors are integral to the community, developing the infrastructure that supports a dynamic economy and contemporary lifestyles. Their work impacts every household and business, underpinning the State's growth and prosperity. As one of Queensland's largest employers, the construction industry employs nearly a quarter of a million people, with our world-leading contractors exporting technical excellence globally.

Our Role and Advocacy

QMCA plays a pivotal role in representing our members' interests in policy discussions, inquiries, and government initiatives. Our advocacy ensures that the industry's voice is heard, contributing to balanced policymaking and better outcomes for all stakeholders. By joining QMCA, you gain a powerful ally in navigating the complex regulatory landscape, securing a competitive edge, and influencing the future of the industry.



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STRATEGIC PRIORITIES

Our activities are guided by our Strategic Plan, which is a response to the challenges that the Queensland construction industry faces in the next 3–5 years and takes into account our potential strengths as an organisation, as well as the areas where we need to improve our capabilities.

The QMCA is a strong industry voice on construction issues and a promoter of the industry's professionalism and growth. Our key priorities are to:

- Become the trusted voice to advocate for and promote our industry. Consistent, Balanced, Sustainable.
- Effective and targeted engagement with all our stakeholders and industry partners.
- Actively working to support resource capability and capacity in industry. Now and into the future.



OUR BOARD

The QMCA is governed by a Board comprising a Chair, Deputy Chair, Secretary, Treasurer and Board Members.

Current board members include:

- David Balmer Chair Acciona
- · Adam Edwards Deputy Chair Bielby Holdings
- Terry Waterson Secretary BMD
- Natasha Roy Treasurer John Holland
- Ryan Baden Martinus
- Simon Barnes Decmil
- Dominic Byrne Ghella
- Grant Christensen CMC
- Ryan Dodd McConnell Dowell
- Sean Donald Georgiou
- Anthony Holmes DT Infrastructure
- · Jacob Latter Webuild
- Steve O'Brien Seymour Whyte
- Matthew Olsson UGL
- Andrew Ross Fulton Hogan
- Gerry van der Wal CPB Contractors

They are supported by:

- Andrew Chapman CEO
- Lorelei Broadbent Secretariat
- James Flaherty Media and Communications
- Michael Creedon Probity Lawyer



KEY ACTIVITIES

QMCA exists to support, advocate and champion the needs of our members in Queensland and to create a competitive and sustainable industry that delivers essential infrastructure needed by Queensland to support economic and societal well-being.

NETWORKING AND INDUSTRY EVENTS

From breakfasts to end-of-year social events, QMCA has a packed events program to educate, inform and inspire our members while providing fantastic opportunities to grow networks and make business connections.



QMCA co-authors the Queensland Major Projects Pipeline report; the definitive guide to the pipeline of projects scheduled for Queensland. The report is a mainstay of government policy and media commentary, acting as the gauge of industry growth and sustainability.

INNOVATION AND EXCELLENCE AWARDS

Each year, QMCA recognises and celebrates the people and projects that shape our sector. With awards spanning seven categories and a gala long-lunch, the awards are our industry's must attend event.









ROUNDTABLES AND WORKING GROUPS

QMCA's working groups exist to help shape policy and to analyse the critical issues of importance to our sector. Headed up by a member of the QMCA board and drawn from our membership base groups meet regularly to help drive the agenda of our organisation's advocacy.

DEDICATED CONFERENCES AND EVENTS

To ensure our members are aware of the latest issues, technologies, and trends, we hold dedicated conferences to identify, act on, and support our industry's growth. From Technology Days to Jobs and Skills Summits, we ensure you are across the challenges and opportunities.

QMCA YOUNG PROFESSIONALS GROUP

Drawn from engineers, graduates, and undergraduates from QMCA member companies, we have created a cohort and network of young professionals to support QMCA, our industry, advocacy, and initiatives.









ADVOCACY AND INDUSTRY ENGAGEMENT

QMCA ceaselessly advocates for our sector on the issues that matter to our members. We engage with all levels of government to promote infrastructure and are represented on steering committees and regularly author reports and papers through our working groups.

WORKING GROUPS

QMCA's working groups exist to help shape policy and to analyse the critical issues of importance to our sector. Headed up by a member of the QMCA board and drawn from our membership base groups meet regularly to help drive the agenda of our organisation's advocacy.

We are currently reviewing our working groups and focus areas to streamline their approach to ensure their relevance to the 4 key pillars on which QMCA's purpose and vision built:

- Culture
- Collaboration
- Capability
- Capacity



\$22,890 +

EXECUTIVE GENERAL MEMBERSHIP

Membership to QMCA represents an outstanding investment, providing your business and team with access to events, resources, networking, as well as representation by your peak body. The QMCA membership year runs from 1 July to 30 June of each year. A renewal invoice is sent to each member in late June. New members fees are pro-rated to the month joined.

Executive General Membership

Executive General Membership is open to Major Contractors in Queensland, organisations who regularly deliver projects of over \$100m in value. Membership includes a number of benefits such as a position on the QMCA board enabling your organisation to be at the forefront of our industry in Queensland.



































EXECUTIVE GENERAL MEMBERSHIP BENEFITS

Value	Included
Opportunity for a seat on the QMCA Board	<u> </u>
Opportunity to hold an Office Bearer position on the Board	✓
Invite to boardroom lunches with key industry people of influence	<u>~</u>
Opportunity for representation on the Board's Working Groups & external industry liaison groups	✓
A company vote at the QMCA General Meetings	✓
Opportunity to enter the QMCA Innovation Awards to profile & recognise ideas, projects & leaders	✓
Leadership on pipeline planning via involvement in the Qld Major Projects Pipeline document	<u> </u>
Access to Government, key client and decision-makers via collective representation	✓
Industry intelligence in the form of briefing notes and advice	<u> </u>
Industry relationship building at free monthly members breakfasts with topical guest speakers	✓
Membership status (logo) acknowledged on QMCA website & at the Association's public events	✓
Lobbying on issues impacting major contractors in Queensland	<u>~</u>
Opportunity to have direct contact with the QMCA Chair and CEO on contemporary industry issues	✓
Discounted cost of attendance at QMCA events	✓
First right of refusal on sponsorship of QMCA events	<u> </u>



\$9,240 +

ORDINARY GENERAL MEMBERSHIP

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Ordinary General Membership

Ordinary General membership is open to contractors, design houses, engineering firms, suppliers and consultants from across Queensland. General Membership is ideal for organisations who are keen to be part of agenda setting and policy development as well as building their networks through events and industry introductions..













ORDINARY GENERAL MEMBERSHIP BENEFITS

Value	Included
Opportunity for representation on the Board's Working Groups & external industry liaison groups	<u> </u>
A company vote at the QMCA General Meetings	✓
Opportunity to enter the QMCA Innovation Awards to profile & recognise ideas, projects & leaders	<u>~</u>
Leadership on pipeline planning via involvement in the Qld Major Projects Pipeline document	<u>~</u>
Access to Government, key client and decision-makers via collective representation	<u>~</u>
Industry intelligence in the form of briefing notes and advice	<u>~</u>
Industry relationship building at free monthly members breakfasts with topical guest speakers	<u>~</u>
Membership status (logo) acknowledged on QMCA website & at the Association's public events	<u>~</u>
Lobbying on issues impacting major contractors in Queensland	<u>~</u>
Opportunity to have direct contact with the QMCA Chair and CEO on contemporary industry issues	<u>~</u>
Discounted cost of attendance at QMCA events	<u>~</u>
First right of refusal on sponsorship of QMCA events	<u>~</u>



\$4,620 +

ASSOCIATE MEMBERSHIP

Membership to QMCA represents an outstanding investment, providing your business and team with access to events, resources, and networking, as well as representation by your peak body. The QMCA membership year runs from 1 July to 30 June of each year. A renewal invoice is sent to each member in late June. New members fees are pro-rated to the month joined.

Associate Membership

Associate Membership is essential for organisations who are part of the wider construction sector in Queensland and provides fantastic opportunities to build your presence, grow your networks and connect with key stakeholders.

Associate members include organisations from across the construction and infrastructure supply chain, including recruitment, design, legal, communications & marketing, software, materials and professional services organisations.



ASSOCIATE MEMBERSHIP BENEFITS

Value	Included
Opportunity to enter the QMCA Innovation Awards to profile & recognise ideas, projects & leaders	<u> </u>
Industry intelligence in the form of briefing notes and advice	✓
Industry relationship building at free monthly members breakfasts with topical guest speakers	✓
Membership status (logo) acknowledged on QMCA website & at the Association's public events	✓
Lobbying on issues impacting major contractors in Queensland	<u> </u>
Opportunity to have direct contact with the QMCA Chair and CEO on contemporary industry issues	✓
Opportunity to sponsor a QMCA event and seat on a panel discussion	✓
Discounted cost of attendance at QMCA events	✓

^{*} Associate members have the opportunity to present to QMCA members through sponsorship of QMCA networking events.





