

## Company Overview

**stratagility** is a specialist consultancy delivering tailored commercial and strategic execution solutions across infrastructure, energy, renewables, resources, oil and gas, and engineering sectors. Leveraging proven methodologies and deep industry expertise, we help clients achieve optimal outcomes in complex project environments.

## Core Service Offerings

- Commercial, Transaction and Supply Chain Strategy, Advisory and management
- M&A Due Diligence
- Project Development and Delivery Optimisation
- Virtual Commercial Management
- Bid Preparation and Contract Negotiation
- Contract Reviews, Audits and Health Checks
- Risk Management and Dispute Resolution
- International and Cross-Border Transactions
- Strategic Implementation and Relationship Management

## Key Capabilities and Expertise

- Leadership across commercial, finance, operations, and project delivery
- Structuring and negotiation of complex transactions
- Development of collaborative contracts and incentivisation regimes
- Non-adversarial resolution of contractual disputes
- Commercial management of multi-contract environments
- Active risk management and project controls
- Building high-performing commercial teams
- Clear reporting of commercial KPIs
- Strategic planning aligned to business and project goals

## Contract Experience

Extensive experience with domestic and international contract forms, including:

- All forms of compensation models including ITC, Lump Sum, Schedule of Rates / Reimbursable, Performance Incentivised Cost
- Australian Standard, NEC, FIDIC, JCT, GC21
- EPCM, EPC (D&C), EPCC, Alliance/ Integrated Project Delivery, ECI / Dual ECI
- PPP / PIF
- Bespoke contracts from major clients including Rio Tinto, BHP, Shell, Santos, QGC, TfNSW, and QLD TMR

## Industry Sectors

- Oil and Gas
- Mining
- Rail and Roads
- Power and Hydrogen
- Renewables (Solar / Wind)
- Petrochemical
- Civil and Structural Engineering
- Water and Sewage Treatment
- Pipelines and Bulk Earthworks
- SMP / E&I / Prefabricated Construction

## Why stratagility?

- Proven track record in delivering strategic commercial outcomes
- Deep sector knowledge and cross-border experience
- Agile, client-focused approach tailored to project needs
- Trusted by leading organisations across Australia and globally