

Collaboration and Cost Certainty What it means for industry

QMCA Breakfast
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Collaboration for cost certainty



Improving design quality and correctness



Targeted earlier investigations to manage risk exposure through design and delivery



Address uncertainty with appropriate estimate allowances and contingency



Improving business case and pre-tender estimates including independent reviews



Value engineering to maximise whole-of-life benefits



Early industry and partner engagement and collaborative risk management

Collaboration as Standard

Collaboration is possible on all projects – irrespective of contract.


We call this 'Collaboration as Standard'



Department of Transport and Main Roads

Key elements of collaboration include:

 **Communication**

 **Trust and Honesty**

 **Shared Goals**

 **Cooperation**

 **Coordination**

 **Accountability**

 **Respect**

 **Adaptability**

 **Conflict Resolution**

Collaborative Procurement and Delivery Model: Key outcomes:



The model will help us...



Unlock planning and pre-procurement to streamline delivery

Work with the market

- Understand and respond to market capacity and needs
 - Position TMR as an informed and active client
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Enhance the tendering process - optimising time and cost

Evaluate tenders differently

- Assess value for money differently (choose a partner with a fair price, not necessarily the lowest price)
 - Balance non-price requirements, improve cost confidence and reward performance
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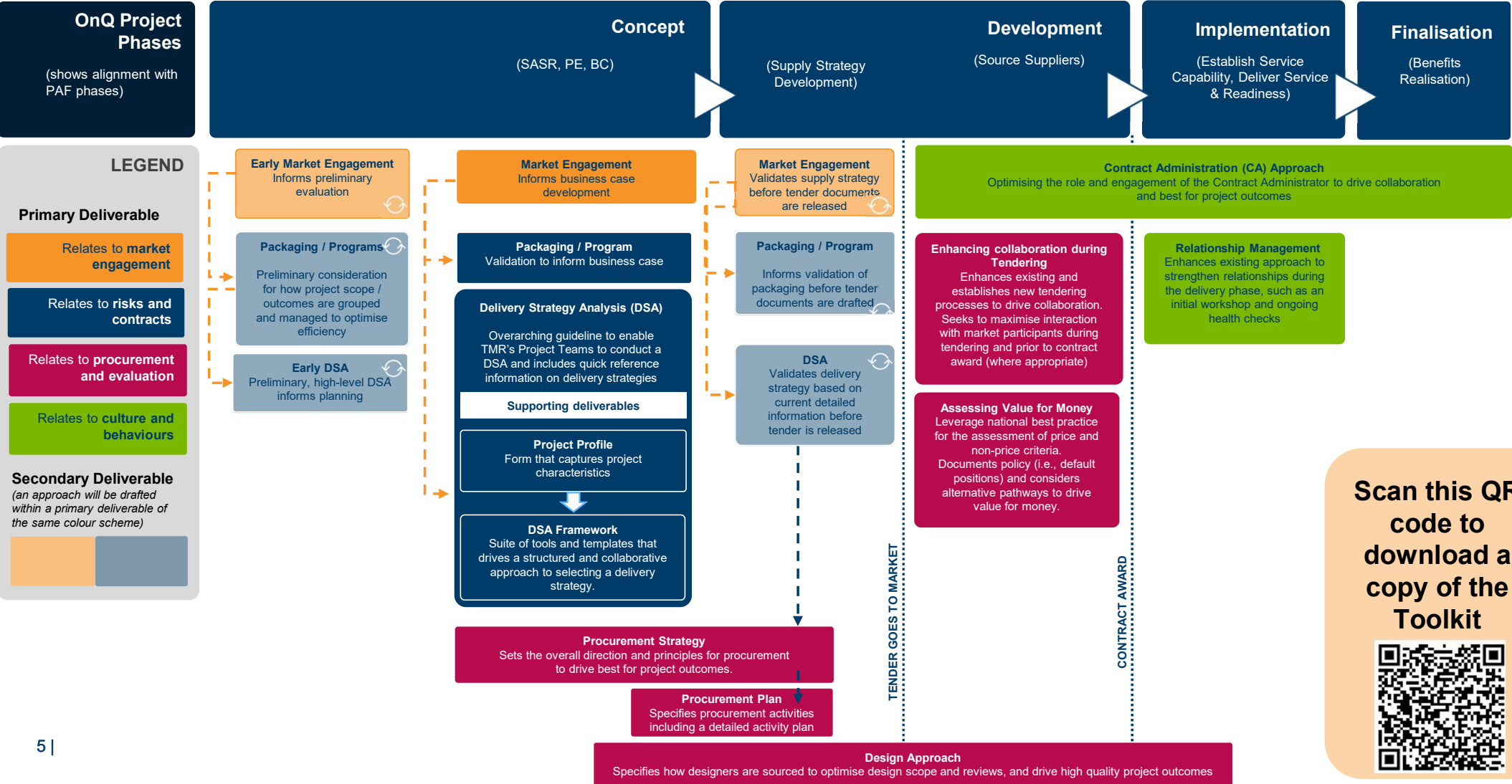
Streamline Project Delivery

- Leverage TMR's existing contracts
 - Embed the *TMR-Infrastructure Industry Engagement Charter*
 - Obtain efficiencies to reduce overheads and administration burden
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Scale solutions for use across all TMR projects.

Collaborative Procurement and Delivery Model

Current as of July 2025



Thank you and stay connected

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